

Cold Winter Season Checklist for Landscape Contractors

Before the Snow Falls

- Cut back perennials to the ground and plant new shrubs (get an early start for Spring).
- Clean up debris and foliage from the fall season
- Prep your tools, including sharpen blades, calibrate spreaders and clean off tools.
- Turf aeration to combat compressed soils.
- Flush irrigation with an air compressor that provides enough CFM, maintain the controller (check batteries/replace) or upgrade the controller before Spring.
- Check sprinkler heads and drip lines, including ball valves at a 45-degree angle. Remove any dirt or debris and clean the filters.
- Inspect the valves closely to ensure proper function and no leakage.
- Replace any broken or worn components of the irrigation system.
- Paver maintenance - clean debris, add joint sand and apply sealer (if applicable).
- Final mow of the season to reduce the risk of turf disease.
- Apply potassium rich root health with EMPRO products (products may vary by location).

After the Snow Falls

- Calibrate your spreader for ice melt.
- Offer snow removal and ice melt services.
- Refresh your marketing efforts for the spring season.

Conduct Employee Training on:

- Product knowledge.
- Safety procedures.
- Clean out the trucks and shops to prepare for inventory.



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